

# 1D0-61A<sup>Q&As</sup>

CIW Internet Business Associate

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**QUESTION 1**

As a project manager, you have to balance three elements that compose the project triangle. Suppose your customer requests that you add some new requirements to the project when you are halfway through.

If you agree to this request, how would it affect other aspects of the project?

- A. Project scope will decrease
- B. Cost of the project will increase
- C. Cost of the project will decrease
- D. Time to complete project will be reduced

Correct Answer: B

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**QUESTION 2**

You are leading a team of new hires and need to train them on innovative strategies and technologies that will be used to develop an upcoming project. You send several e-mail messages with links to helpful resources. But you soon realize this is an inefficient way to organize and share this information.

Which solution would provide a more efficient way to categorize and share this information?

- A. Social tagging
- B. Grid computing
- C. Ajax programming
- D. Collective intelligence

Correct Answer: A

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**QUESTION 3**

What is the difference between a computer virus and a worm?

- A. A virus can replicate by itself, whereas a worm requires user action to replicate.
- B. A worm can replicate by itself, whereas a virus requires user action to replicate.
- C. A worm can deposit an illicit server, whereas a virus cannot.
- D. A worm can deposit an illicit server, whereas a worm cannot.

Correct Answer: B

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#### QUESTION 4

Your customer scheduled a meeting to discuss a project you are managing. Early testing indicates that there are currently quality problems with some of the more complex features. The customer stated that quality and budget are his two main concerns: The project must be developed within budget and must be very high quality. When you asked the customer if he would be willing to extend the deadline to meet his objectives, he stated this was not possible.

What adjustment to the project triangle components can you suggest to meet your customer's needs?

- A. Suggest that the scope be limited to include only the most important features.
- B. Inform the customer that he must compromise one of the three elements of a project triangle: quality, budget or schedule
- C. Suggest that the customer hire temporary contractors.

Correct Answer: A

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#### QUESTION 5

Roberto's company is releasing updates to a specific product. He needs to educate the company's sales managers, who are located in various international locations, about the new product updates.

Which of the following methods would be the most economical and efficient solution for Roberto to discuss the required information with the sales managers synchronously?

- A. Send the product update blueprints via e-mail to each of the sales managers and ask them to contact him any questions.
- B. Schedule an in-person sales meeting with them at the company headquarters so that the updates can be demonstrated and any questions answered with the entire group present.
- C. Schedule a Webinar with the sales managers so that the updates can be demonstrated and any questions answered with the entire group.

Correct Answer: C

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