



# 1Z0-1001<sup>Q&As</sup>

Oracle Order Management Cloud 2018 Implementation Essentials

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**QUESTION 1**

Your company is implementing Order Management Cloud to manage the sales orders but fulfillment happens through third party logistics (3PL). What process should be executed to communicate to the 3PL system that the sales orders are ready to pick release and ship?

- A. Generate Shipment Request
- B. Confirm Shipments
- C. Send Shipment Advice
- D. Manage Shipments Interface
- E. Create Shipments

Correct Answer: A

Reference: Reference [https://docs.oracle.com/cd/A60725\\_05/html/comnls/us/oe/dbpkrls.htm](https://docs.oracle.com/cd/A60725_05/html/comnls/us/oe/dbpkrls.htm)

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**QUESTION 2**

Which two attributes can you use to group shipment lines into a single shipment? (Choose two.)

- A. Item
- B. Carrier
- C. Sales Order
- D. Ship-to location
- E. FOB

Correct Answer: DE

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**QUESTION 3**

Your company has a cost of change policy that charges a customer when the order is allocated, with no changes allowed after the goods are staged. Which fulfillment status will trigger compensation and impose charges on the customer when the sales order quantity is changed?

- A. Staged
- B. Backordered
- C. Released to Warehouse
- D. Ready to Release

Correct Answer: D

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**QUESTION 4**

A revision was made to an existing sales order in Order Management Cloud. But it did not trigger a change order. Identify the attribute that was modified during the revision of the sales order.

- A. Ordered UOM
- B. Requested Ship Date
- C. Customer PO
- D. Unit Selling Price
- E. Ordered Quantity

Correct Answer: C

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**QUESTION 5**

Your customer is using Oracle Social Network for Order Management. They claim a conversation is being created for every order in the system, and that this is not required for automated order fulfillment. What can be changed so that Oracle Social Network only creates conversations for sales orders that need them?

- A. Remove access from users for certain orders that do not require conversations.
- B. When enabling the Sales Order object for Oracle Social Network, use the automatic mode.
- C. Disable the Sales Order object for Oracle Social Network.
- D. When enabling the Sales Order object for Oracle Social Network use the manual mode.
- E. Turn off all conversations in Oracle Social Network.

Correct Answer: D

Reference: <https://docs.oracle.com/en/cloud/saas/sales/18c/oasal/setting-up-social-networking.html#OASAL1491214>

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