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Oracle Order Management Cloud Order to Cash 2020 Implementation Essentials

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QUESTION 1

Which three mandatory setups must be performed so that a purchase request is created for sales orders that will be fulfilled by a drop ship supplier? (Choose three.)

A. Specify the preparer name in the Order Management parameters.

B. Select the Customer Sales Order Fulfillment check box under the Procurement offering.

C. Create a business rule in Supply Chain Orchestration.

D. Define a sourcing rule of type Buy with a supplier and supplier site.

E. Select the check box "Use Customer sales order" in the Group Requisitions section in the blanket purchase agreement.

Correct Answer: ABD

https://docs.oracle.com/en/cloud/saas/supply-chain-management/r13- update17d/faiom/implementingorder-management-cloud.html#FAIOM1860741

QUESTION 2

Which three statements are true about Discount Lists? (Choose three.)

A. Users can define discounts for configurable models on Discount Lists.

B. Discount rules can be defined at multiple levels: the root item, the components, or the entire configuration.

C. Discount rules can be defined at the root level only.

D. Tier and attribute-based adjustments are supported only at the root item level.

E. Tier and attribute-based adjustments are supported at multiple levels: the root item, the components, or the entire configuration.

Correct Answer: ABD

References: http://download.oracle.com/ocomdocs/global/fusion_r11/scm/Pricing_Administration/ Pricing_Administration.doc

QUESTION 3

Which two activities can you perform by using Global Order Promising\\'s stand-alone work area? (Choose two.)

A. You can split quantities against a Sales Order Line to perform what-if simulations and evaluate better ways of promising an order.

B. You can re-schedule order lines that are already scheduled.

C. You can initiate back-to-back orders to expedite fulfillment of lines with a delayed schedule ship date.

D. You can simulate the Capable-to-Promise option in place of the Available-to-Promise option for quicker fulfillment.

Correct Answer: AB

QUESTION 4

How does Order Management interact with multiple fulfillment systems to fulfill sales order lines?

A. It has a web service broker that routes requests from the Fulfillment Task Layer.

B. It has a web service broker that routes requests from the External Interface Layer.

C. The Fulfillment system routing is defined in the orchestration.

D. The sales order lines are converted to Fulfillment Lines and fed to the Fulfillment systems.

Correct Answer: A

QUESTION 5

A company manufactures and ships industrial water filters from its only factory unit in India.

Which four types of lead time can the company use to create promising rules in lead-time promising mode?

(Choose four.)

A. total lead time

B. processing lead time

C. supplier lead time

D. transit lead time

E. cumulative total lead time

F. cumulative manufacturing lead time

G. user-defined lead time

Correct Answer: AEFG