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Oracle Eloqua Marketing Cloud Service 2013 Implementation Essentials

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QUESTION 1

Which Eloqua entity that is used in Closed-Loop Reporting is synced on way, from Eloqua to CRM?

- A. Contact
- B. Campaign
- C. Response
- D. Opportunity

Correct Answer: B

Reference:

<https://community.oracle.com/thread/3666606>

QUESTION 2

How do you associate contacts from a list upload to an Eloqua campaign for the purposes of Closed-loop Reporting?

- A. Upload the list directly to the campaign from "Upload External Activities."
- B. Add the contacts to a shared list during the list upload.
- C. Run the "Get Contacts and Link to Opportunities" auto sync.
- D. Enter the CRM Campaign ID in the Eloqua contact field "Last CRM Campaign ID."

Correct Answer: A

QUESTION 3

Which two datasets are typically sent from the Oracle Eloqua Marketing platform to an integrated CRM system?

- A. Digital marketing activities
- B. Opportunities
- C. Accounts
- D. Campaign data

Correct Answer: AD

QUESTION 4

When configuring Account Linkage in Eloqua, which field is used to link Eloqua contacts to Eloqua account records?



- A. CRM Account ID
- B. CRM Contact ID
- C. Eloqua Account ID
- D. Special Eloqua Company Match

Correct Answer: B

Reference:

<https://community.oracle.com/community/topliners/do-it>

QUESTION 5

When can the Unique Code of a custom object be changed?

- A. Anytime
- B. Only when there are no custom object records in the custom object
- C. Only when there are no custom object records in the custom object with a value in the Unique Code field
- D. Never; after it is selected and the custom object is saved, it cannot be changed

Correct Answer: C

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