



# 1Z0-425<sup>Q&As</sup>

Oracle Fusion CRM: Sales 2014 Implementation Essentials

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### QUESTION 1

Which customization level should he set for a lookup type in order to update the tag attribute of lookup type?

- A. User
- B. Extensible
- C. System
- D. Module
- E. Profiles

Correct Answer: A

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### QUESTION 2

Your company has purchased and implemented Fusion Sales. During Beta testing, your company received feedback that a button in the sales catalog is unclear and confusing. You have been assigned to re-label the text in every button instance.

Identify the two steps that you will take to accomplish this task.

- A. Navigate to the Product Group Administration page and use Usage Functions to override the button label.
- B. Navigate to the Product Group Administration > Display Options tab to Specify the product group to be updated.
- C. Set the visibility level to Site.
- D. Navigate to the Setup and Maintenance Overview page > Manage Product Group Lookups page Add a new button label value by using Add item Label Values.
- E. Access the Oracle Composer by navigating to a page that displays the button. Select Administration > Customize from Fusion\\'s global area.

Correct Answer: BD

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### QUESTION 3

Your company currently uses a legacy system, but has purchased Oracle Fusion Sales. After extensive testing in development, your company is now ready to deploy to a production application instance and move the data from the legacy system.

Identify the two true statements.

- A. Setup data will be directly transferred from development to production without the use of import/ export.
- B. Setup data will need to be exported from development, and then imported into production.
- C. Exporting setup data from development and into production will also import any test sales data that was created in



development.

D. During development, your team can use versioning to export the configuration package multiple times in order to capture setup data whenever it is modified.

E. Sales data cannot be exported from the legacy system and then imported to production.

F. Legacy sales data needs to be imported into development before moving to production.

Correct Answer: BD

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#### QUESTION 4

Developer1 and Developer2 work for a large manufacturing company that has recently purchased Fusion. Both developers have been asked to import data from the company's legacy system. Developer1 configures the Opportunity import job while Developer2 configures the Customers import job. During the mapping configuration, Developer 1 selects the Lock check box.

Identify the two true statements based on this scenario.

A. Developer 1 can use and edit the mapping.

B. Developer1 can use the mapping for import, but cannot edit the mapping.

C. Developer1 can edit the mapping, but cannot use the mapping for import.

D. Developer1 cannot use the mapping for import or edit the mapping.

E. Developer2 can use and edit the mapping.

F. Developer2 can use the mapping for import, but cannot edit the mapping.

G. Developer2 can edit the mapping, but cannot use the mapping for import.

H. Developer2 cannot use the mapping for import or edit the mapping.

Correct Answer: AF

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#### QUESTION 5

When is the default field value or expression set for a field?

A. On updating a record

B. On deleting a record

C. On creating a new record

D. On importing data by using file import

Correct Answer: B

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