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Oracle CPQ Cloud Service 2016 Implementation Essentials

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QUESTION 1

Consider the following requirements for integration with Salesforce: Quote information needs to be pushed back to Salesforce and synchronized. You must be able to synchronize a Quote with up to 1000 lines back to Opportunity Product

object in Salesforce.

Based on these requirements, which three XSLs would you use to provide the integration?

- A. SFDC Opportunity Import
- B. SFDC Quote Upsert
- C. SFDC Products ?Upsert All (200, 400, 600, 800, 1000)
- D. SFDC Quote ?Process Updates
- E. SFDC Opportunity Upload

Correct Answer: CDE

QUESTION 2

Which two attribute types support the Auto Update feature?

- A. Menu
- B. Text Area
- C. Boolean
- D. Text

Correct Answer: CD

QUESTION 3

What happens when a part number is added to a configuration without a price definition?

- A. The part will not be selected if the "Hide missing spares" option is selected but the user will be able to add it to a quote.
- B. The part will not be recommended if the "Hide missing spares" option is selected and the user will not be able to add it to a quote.
- C. The part will be added with a red "X" next to it if the "Hide missing spares" option is selected and the user will be able

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to add it to a quote.

D. The system will log an error but will let the user proceed and add it to a quote.

Correct Answer: A

QUESTION 4

How can information that is stored in a part field be shown in the line item grid column in Commerce?

- A. by adding a column to the Commerce Layout editor
- B. by adding a column to the line item details layout in the Commerce Layout editor
- C. by adding a column and mapping it to the field in the line item grid in the Commerce Layout editor
- D. by adding a field to the part database

Correct Answer: C

QUESTION 5

Which three Configuration rules support table-based lockups?

- A. Recommended Item rule
- B. Configuration Flow rule
- C. Recommendation rule
- D. Hiding rule
- E. Constraint rule

Correct Answer: ABD

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