

# 201-COMMERCIAL-BANKING- FUNCTIONAL<sup>Q&As</sup>

SalesforcenCino 201 Commercial Banking Functional Exam

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**QUESTION 1**

True or False: When curating data in an excel sheet, Leading zeros are sometimes hidden.

- A. True
- B. False

Correct Answer: A

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**QUESTION 2**

True or False: When curating data in an excel sheet, leading zeros are sometimes hidden.

- A. True
- B. False

Correct Answer: A

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**QUESTION 3**

True or False: Workbench can be used to query salesforce records that are otherwise difficult to report on.

- A. True
- B. False

Correct Answer: A

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**QUESTION 4**

The nCino solution is compatible with Salesforce Lightning user experience.

- A. True
- B. False

Correct Answer: A

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**QUESTION 5**

Which of the following are true about the LLC\_BI\_\_Fee\_\_c object? (Choose 2)

- A. It has a Master Detail Relationship up to the Loan object.
- B. It has a Lookup Relationship up to the Loan object.
- C. One Fee record is used to store all the Fees for a Loan.
- D. Every Fee on a loan has a separate unique record to represent that Fee.

Correct Answer: BD

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