



644-068^{Q&As}

Cisco Advanced Routing and Switching Field Specialist

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**QUESTION 1**

Which three of the following statements about competitors to Cisco in the switching market are true? (Choose three.)?

- A. Cisco has a market share of about 70% in the Layer 2 and Layer 3 managed switch market.
- B. HP is one of the strongest competitors with a market share of about 20%.
- C. Most of the competitors offer me-too point products only; they lack an overall solution framework similar to the Cisco Borderless Network.?
- D. Juniper has a market share of less than 3%.
- E. Competitors efficiently support the BYOD solution.

Correct Answer: ACD

QUESTION 2

Which three of the following are recommended steps for the design phase? (Choose three.)

- A. High-level design
- B. Gap analysis
- C. Proof of concept
- D. Low-level design
- E. Competitive market analysis

Correct Answer: ACD

QUESTION 3

Which two of the following statements regarding Cisco routing core functionalities are correct? (Choose two.)

- A. The exponential growth in bandwidth requirements and increased sensitivity to latency can be addressed by Cisco WAAS.
- B. Transcoding services in a video and collaboration deployment can be provided in Cisco IOS software, so no hardware DSPs are required on the Cisco 3900 router series.
- C. Cloud-based managed security is supported by the built-in ScanSafe Connector.
- D. Cisco Unified Communications Manager Express can run on Cisco UCS Express.

Correct Answer: AC



QUESTION 4

Cisco MediaNet provides multimedia optimization services in a Cisco Borderless Network. Which two of the following statements correctly describe Cisco MediaNet? (Choose two.)?

- A. Cisco MediaNet Performance Monitor collects performance metrics of video traffic as flexible netflow records which can be processed by any netflow collector, such as Cisco Prime Assurance Manager.
- B. Cisco MediaNet supports only SNMP traps but not syslog messages.
- C. When using PVD3 on Cisco ISR G2, video streams of the same type can be locally mixed within the router. Video transcoding services require a dedicated video MCU.
- D. Cisco MediaNet Mediatrace allows real-time troubleshooting by providing details about every hop of the end-to-end path of your mediastream.

Correct Answer: AD

QUESTION 5

Which of the following is not a requirement for a core switch?

- A. High availability?
- B. Integrated services?
- C. Network access control?
- D. Application performance?

Correct Answer: C

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