



646-206^{Q&As}

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**QUESTION 1**

A customer wants to be able to detect and mitigate Wi-Fi and non-Wi-Fi sources of interference in their wireless enterprise network. Which Cisco access point should you recommend to the customer?

- A. Cisco Aironet 3500 Series Access Point
- B. Cisco Aironet 1260 Series Access Point, controller-based
- C. Cisco Wireless Control System
- D. Cisco Aironet 1040 Series Access Point, standalone
- E. Cisco VideoStream

Correct Answer: A

Cisco Aironet 3500 Series Access Points with Cisco CleanAir technology are the industry's first 802.11n access points to create a self-healing, self-optimizing wireless network. CleanAir technology is a systemwide feature of the Cisco Unified Wireless Network that improves air quality by detecting RF interference that other systems can't recognize, identifying the source, locating it on a map, and then making automatic adjustments to optimize wireless coverage. These innovative access points provide the highest-performance 802.11n connectivity for mission-critical mobility. By intelligently avoiding interference, the 3500 Series offers performance protection for 802.11n networks to help ensure reliable application delivery.

Topic 4: Selling Borderless Networks Architecture

QUESTION 2

Which two factors are driving the demand for borderless networks? (Choose two.)

- A. Borders are foreseen to be defined by the location of users when they access resources.
- B. The number of non-PC devices is forecasted to grow between 101 percent and 258 percent by 2015.
- C. Companies are increasingly seeing their applications as operating only behind company firewalls.
- D. Increase in mobile workers is requiring companies to overcome the location border so that information can be accessed from anywhere.
- E. Enterprises are increasingly hesitant to become borderless due to varying user experiences, security, and reliability issues.

Correct Answer: BD

Cisco's latest Visual Networking Index predicts that data traffic from wireless devices will surpass traffic from wired devices by 2015.

"A growing amount of Internet traffic is originating with non-PC devices," said Cisco's executive summary. "In 2010, only 3 percent of Internet traffic originated with non-PC devices, but by 2015 the non-PC share of Internet traffic will grow to

15 percent. PC-originated traffic will grow at a CAGR of 33 percent, while TVs, tablets, smartphones, and machine-to-



machine (M2M) modules will have growth rates of 101 percent, 216 percent, 144 percent, and 258 percent, respectively."

QUESTION 3

Which three options are primary benefits of Cisco CleanAir technology? (Choose three.)

- A. detects, locates, and mitigates Wi-Fi and non-Wi-Fi interference sources
- B. uses multicast to improve rich-media applications
- C. visualizes performance-impacting interference and automatically adjusts network settings to avoid interference
- D. self-heals and optimizes wireless network
- E. delivers real-time spectrum intelligence
- F. delivers a comprehensive approach to business mobility

Correct Answer: ACD

CleanAir technology:

Provides continual, system-wide discovery without performance impact
Accurately identifies source, location, and scope of interference
Takes automatic action to avoid current and future interference, with full history reporting

QUESTION 4

The Cisco Services Ready Engine is an optional module of the Cisco ISR family. It includes onboard CPU and memory to run advanced applications. Which option is an example of an advanced application that runs on the Cisco Services Ready Engine?

- A. Cisco Express Forwarding
- B. Cisco Unity Express
- C. Cisco Routing Services
- D. Cisco Firewall Security

Correct Answer: B

From Cisco Service Ready Engine info sheet:

Q. What software and application options do I have when I order the Cisco SRE? A. Table 4 lists your application options. Table 4. Application Options Application Supported Cisco SRE Part Numbers Cisco Unity Express ISM-SRE-300-K9 SM-SRE-700-K9 SM-SRE-710-K9 SM-SRE-900-K9 SM-SRE-910-K9

QUESTION 5

Controlling costs that are associated with network issues, keeping unexpected problems from affecting productivity, and



achieving business goals are characteristics of which Cisco offering?

- A. Cisco SMARTnet Service
- B. Cisco Capital Financing
- C. Cisco Smart Business Roadmap
- D. Cisco Network Optimization Service

Correct Answer: A

Reduce downtime with fast, expert technical support, flexible hardware coverage, and smart, proactive device diagnostics with SMARTnet Service. Keep unexpected problems from affecting productivity and control costs that are associated with network issues with Cisco SMARTnet. Your IT staff has anytime access to Cisco engineers in the Technical Assistance Center (TAC) and an extensive range of resources, tools and training.

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