



646-206^{Q&As}

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QUESTION 1

Which two features characterize controller-based deployments in a WLAN? (Choose two.)

- A. coverage of large areas
- B. individual device configuration
- C. roaming that is facilitated by wireless-location services
- D. coverage of a single area
- E. seamless roaming throughout the network

Correct Answer: AE

A controller-based, centralized architecture enables zero-touch configurations for lightweight access points. Similarly, it enables easy design of channel and power settings and real-time management, including identifying any RF holes to optimize the RF environment. The architecture offers seamless mobility across the various access points within the mobility group with large area coverage.

QUESTION 2

What are two customer benefits of Cisco Hosted Collaboration Solution? (Choose two.)

- A. includes a subscription to a cost-efficient Infrastructure as a Service resource
- B. saves WAN bandwidth for remote offices
- C. offers choice in collaboration application deployment
- D. enables faster time to deployment

Correct Answer: CD

The Cisco Hosted Collaboration Solution (HCS) is available in a choice of deployment options, including: public cloud, private cloud, hybrid.

With Cisco Hosted Collaboration Solution, partners can: lead the cloud market transition and deliver the most up-to-date services, everywhere. Differentiate themselves by building upon the Cisco HCS foundation with their own products and services. Offer high-quality, faster deployment times and services to more customers.

Topic 6: Small Business Architecture

QUESTION 3

Which Cisco collaboration service will encourage true customer intimacy by quickly and proactively connecting people with the information, expertise, and support that they need?

- A. TelePresence



- B. Messaging
- C. Conferencing
- D. Customer Care
- E. IP Communications

Correct Answer: D

Customer Collaboration Solutions help create the foundation for positive customer service, a primary factor in building a stronger business. Cisco Customer Care products can help you: escape from the largely reactive mode of traditional call centers and engage more proactively with your customers; promote true customer intimacy, satisfaction, and loyalty; connect people with the information, expertise, and support they need when and where they need it most

QUESTION 4

Which three statements correctly describe the Cisco Unified Data Center pillars? (Choose three.)

- A. Cisco Unified Management combines the Cisco Intelligent Automation for Cloud with the UCS manager and Network Services Manager to simplify cloud application delivery.
- B. Cisco Unified Management provides foundational connectivity to link resources within and across data centers on demand.
- C. Cisco Unified Computing System dynamically delivers multiple services, such as WAN, that can be configured on demand.
- D. Cisco Unified Computing System is a next-generation data center platform that unites computing, network, storage, and virtualization.
- E. Cisco Unified Fabric unifies LAN and storage network to deliver converged solutions.
- F. Cisco Unified Fabric extends virtualization to create pools of shared memory, storage, and computing resources.

Correct Answer: ADE

Unified Data Center architecture diagram



Cisco Unified Data Center: The Platform for Delivering IT as a Service



Cisco's Unified Data Center provides a complete architecture platform including products and solutions in three critical areas:

Unified Management The Unified Management component of Cisco's data center architecture features automation, orchestration, and lifecycle management to simplify deployment and operation of physical/bare metal, virtual, and cloud infrastructure. Cisco assists IT departments with developing a self-service portal and service catalog to quickly deliver on-demand IT services to support business initiatives.

Unified Fabric The Unified Fabric component of Cisco's data center architecture delivers high-performance data and storage networking to simplify deployment, help ensure quality of experience, and reduce operating costs. Cisco's integrated network services provide high-speed connectivity and high-availability, increase application performance, and reduce security risk in multi-tenant environments.

Unified Computing Cisco Unified Computing System (UCS) anchors the Cisco data center architecture with a highly-scalable, system-level computing solution that integrates computing, access networking, and storage networking. Embedded management capabilities simplify operations across physical, virtual, and cloud infrastructure.

QUESTION 5

In which two situations is it more beneficial to position a Cisco Nexus Series 7000 Switch rather than a Cisco Catalyst 6500 Series Switch? (Choose two.)

- A. if Cisco Catalyst 6500 Series switch is the traditional platform
- B. when putting the core network into the data center
- C. when network, computing, and storage convergence is anticipated
- D. when a customer wants a firewall and security in the core
- E. when interconnection is needed to unify multiple switches

Correct Answer: BC

Cisco Nexus 7000 Series Switches provide the foundation for Cisco Unified Fabric. They are a modular data center-class product line designed for highly scalable 1/10/40/100 Gigabit Ethernet networks with a fabric architecture that



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scales beyond 17 terabits per second (Tbps). Designed to meet the requirements of the most mission-critical data centers, they combine network, computing, and storage functionality.

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