



646-365^{Q&As}

Cisco Express Foundation for Account Managers

Pass Cisco 646-365 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4lead.com/646-365.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

Which two of these items are components of the Cisco Prime Infrastructure? (Choose two.)

- A. Cisco Prime Network Control System
- B. Cisco Prime Security Manager
- C. Cisco Prime UCS Manager
- D. Cisco Prime Voice Manager
- E. Cisco Prime LAN Management Solution
- F. Cisco Prime Access Manager

Correct Answer: AE

QUESTION 2

Which three of these vendors are the strongest competitors to Cisco in the routing market? (Choose three.)

- A. Extreme Networks
- B. Huawei
- C. Juniper
- D. Riverbed Technology
- E. HP
- F. Brocade

Correct Answer: CEF

QUESTION 3

Which statement best describes total cost of ownership (TCO)?

- A. TCO is the same as the sum of all capital expenditures.
- B. TCO consists of direct costs (CapEx) and indirect costs such as labor and training.
- C. TCO also includes competitive advantage and business growth.
- D. TCO is relevant to the finance manager only.

Correct Answer: B



QUESTION 4

Which two are good options for selling Cisco WAAS during a router refresh at branches? (Choose two.)

- A. In the frame of IT consolidation, vWAAS would be a good solution when deployed on Cisco ISR G2 at the branches.
- B. Application acceleration can be achieved by using WAAS Mobile on end devices and WAAS Server on Cisco ISR G2 at the branches.
- C. In order to optimize bandwidth, WAAS Express (running in Cisco ISR G2 IOS Software) is a cost-effective solution for branches.
- D. In order to optimize application performance, Cisco WAAS on Cisco SRE (in Cisco ISR G2) is a good solution for branches.

Correct Answer: CD

QUESTION 5

Which statement is true regarding TCO calculations?

- A. Different stakeholders have the same expectations regarding the TCO calculation.
- B. Cisco Capital financing offers is a service that provides simple budgeting services and helps customers to convert OpEx to CapEx.
- C. Business benefits that are beyond the TCO and cannot be measured exactly should not be part of the TCO calculation and therefore should not be presented to the customer.
- D. Account managers should emphasize strategic values of Cisco SecureX by showing how Cisco SecureX supports the main current market transitions (mobility, collaboration, cloud services, and IT consumerization).

Correct Answer: D

[Latest 646-365 Dumps](#)

[646-365 PDF Dumps](#)

[646-365 Study Guide](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success

100% Money Back Guarantee

365 Days Free Update

Instant Download After Purchase

24x7 Customer Support

Average 99.9% Success Rate

More than 800,000 Satisfied Customers Worldwide

Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.pass4lead.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © pass4lead, All Rights Reserved.