



646-365^{Q&As}

Cisco Express Foundation for Account Managers

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QUESTION 1

Which statement accurately describes the impact of BYOD to the network?

- A. TCO is reduced because employees use their privately owned devices.
- B. BYOD decreases productivity, and IT must find ways to integrate the utilized devices seamlessly with wired as well as wireless networks.
- C. BYOD adds the requirement to support multiple operating systems.
- D. Corporate users expect the same look and feel when using their own devices.

Correct Answer: C

QUESTION 2

Which two Cisco products can demonstrate the "one policy" approach in the Cisco Unified Access solution? (Choose two.)

- A. Cisco Mobility Services Engine
- B. Catalyst 6500 Series Switch
- C. Cisco ISE
- D. Cisco WLC
- E. Cisco AnyConnect

Correct Answer: CE

QUESTION 3

Which two of these Catalyst switch series are typically deployed in commercial customer networks? (Choose two.)

- A. Catalyst 4500-X Series Switches
- B. Catalyst 3750-C Series Switches
- C. Catalyst 3560-C Series Switches
- D. Catalyst 2960-C Series Switches
- E. Catalyst 6500 Series Switches

Correct Answer: CD

QUESTION 4



What are two business values of Cisco Validated Design and Cisco Smart Business Architecture? (Choose two.)

- A. cost reduction
- B. vision
- C. agility
- D. strategy
- E. management

Correct Answer: AC

QUESTION 5

Which statement correctly describes the importance and role of business processes?

- A. Business processes are built on company operations.
- B. Operations and, consequently, business processes define the company strategy.
- C. Changes in company strategy cause changes in business processes and, consequently, in operations.
- D. Tasks in business processes require interaction of various users using the same type of device.

Correct Answer: C

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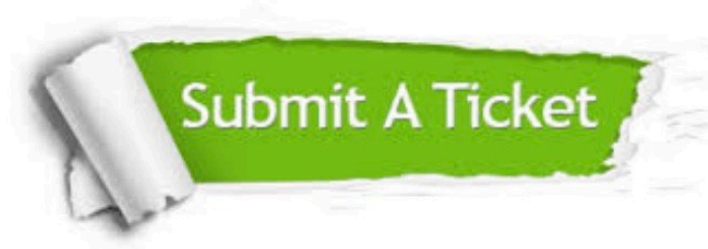
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