



650-177^{Q&As}

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**QUESTION 1**

What three features that are included with the purchase of a Cisco SA 520? (choose three)

- A. ProtectLink Gateway
- B. DMZ
- C. business-grade firewall
- D. VPN capabilities
- E. Cisco Intrusion Prevention System
- F. Cisco Small Business Pro Service

Correct Answer: BCD

QUESTION 2

Which three are the phases of the Cisco Smart Business Roadmap? (Choose three.)

- A. Finished
- B. Implemented
- C. Foundation
- D. Beginning
- E. Optimized
- F. Growth

Correct Answer: CEF

QUESTION 3

Which of the following links on SMB Partner Central home page provides information about SMB Specialization training?

- A. Tools and Resources
- B. SMB University
- C. SMB Select Certification
- D. Programs and Promotion



E. Additional Products and Services

Correct Answer: B

QUESTION 4

What are three of the attributes sought in a target customer for Cisco Smart Foundation services? (Choose three.)

- A. fewer than 250 network users
- B. skilled on-site customer IT staff
- C. network is not mission-critical to business
- D. 50 or fewer network devices
- E. comprehensive network-wide support requirements
- F. network is considered mission-critical

Correct Answer: ACD

Cisco Smart Foundation services attributes are below:

The advertisement for Cisco Smart Foundation Service is divided into two main sections. On the left, there is a photograph of a woman in a dark blazer sitting at a desk with a laptop, working in what appears to be a server room or office. Above the photo, the text reads 'Cisco Smart Foundation Service*'. On the right, there is a grey background with white text. The top part describes the service as 'An entry-level technical support service that provides the support that small businesses need to help them maintain network reliability and minimize disruption to business'. Below this, there are three sections: 'Target Customer' with three bullet points, 'Go-to Market' with one bullet point, and 'Features' with five bullet points. A large, diagonal watermark 'pass4lead.com' is overlaid across the entire advertisement.

Cisco Smart Foundation Service*

An entry-level technical support service that provides the support that small businesses need to help them maintain network reliability and minimize disruption to business

Target Customer

- Businesses with data-only networks, SMB-class products, and fewer than 250 network users (~50 or fewer network devices)
- Network is important, but not mission critical, to business
- Needs responsive support with device-level coverage that meets budget requirements

Go-to Market

- Cisco delivered, Cisco service

Features

- Advance Hardware Replacement—NBD/same day ship
- Business hours access to SMB IAC
- Cisco.com SMB knowledge base
- Online network troubleshooting tools design
- Operating system software updates for bug fixes

QUESTION 5

What Wi-Fi 802.11 standards are supported on the Cisco SRP 500 Series?

- A. 802.11 a/b/g/n
- B. 802.11 a/b
- C. 802.11 a



D. 802.11 b/g/n

Correct Answer: D

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