



650-179^{Q&As}

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QUESTION 1

Where can a partner who subscribes to the Cisco OnPlus Service find enablement roadmaps and tips for monetizing the Cisco OnPlus Service?

- A. Cisco OnPlus Community
- B. Cisco OnPlus Service Portal
- C. Cisco OnPlus Service ROI Tool
- D. Cisco OnPlus Service Practice Development

Correct Answer: D

QUESTION 2

With the appropriate WAN access connectivity services, which Cisco ISR G2 router series can support 100 concurrent rich media collaboration sessions?

- A. Cisco 2911
- B. Cisco 2921
- C. Cisco 2951
- D. Cisco3925

Correct Answer: B

QUESTION 3

Which term best describes the Cisco OnPlus offering?

- A. architecture- based
- B. cloud-based
- C. resource-based
- D. server-based

Correct Answer: B

QUESTION 4

What are three advantages of using Cisco Smart Business Roadmap over traditional selling methods? (Choose three.)

- A. Eliminates competition increases velocity of order flow



- B. Increases professional services revenue
- C. Challenges prospect's IT infrastructure
- D. Creates long-term client relationships
- E. Better client referrals

Correct Answer: ABD

QUESTION 5

Which two features are unique to SPA 525G2 phones compared to SPA 501, SPA 502, SPA 508 phones? (Choose two)

- A. Monochrome backlit display
- B. Dynamic softkeys
- C. Full-duplex speakerphone
- D. Bluetooth
- E. Mobile Link

Correct Answer: DE

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