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QUESTION 1

What is the challenge for the modern service provider who wants to monetize the various services?

A. a billing system that supports all services enabled in the network

B. video broadcasting

C. different types of access technologies D. MPLS over IPv4

Correct Answer: B

QUESTION 2

In technology financing, how is a desired technology acquired?

A. leases

B. barter

C. hardware free of charge, software licenses charged

D. cash payment in advance

Correct Answer: C

QUESTION 3

Which three options are included in the Cisco SMARTnet Services offering? (Choose three.)

A. free monthly monitoring

B. support

C. RMA service

D. unlimited licensing

E. training

F. warranty

Correct Answer: BCE

QUESTION 4

For a service provider in the early financial lifecycle, what is the main financial consideration?

A. loss assumption

B. loan availability

C. service provider budget assumption

D. margin assumption

Correct Answer: C

QUESTION 5

What are two benefits of using Cisco Fixed Services? (Choose two.)

A. simplified engagement model

B. introducing higher OpEx

C. expanding ROI interval

D. simplified delivery model

E. increased risk

Correct Answer: AD

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