



650-752^{Q&As}

Advanced IP NGN Architecture Sales

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QUESTION 1

What is FUD?

- A. a new Cisco IP NGN-capable switch
- B. a method for controlling customers
- C. a strategic attempt to influence public perception by disseminating negative and dubious or false information
- D. Cisco IP NGN technology

Correct Answer: B

QUESTION 2

In a Cisco IP NGN business transformation, what is the main focus when you are considering a subscription for the customer?

- A. a free promotional subscription
- B. tiered subscriptions to value-added services
- C. unlimited traffic
- D. time-of-day diversity subscriptions

Correct Answer: B

QUESTION 3

What is the main portal where Cisco Partners can access the tools and resources they need for their sales and support efforts?

- A. Cisco Partner Talent Network
- B. Cisco Partner Education Connection
- C. Cisco Partner Central
- D. Cisco Interoperability Portal

Correct Answer: A

QUESTION 4

What are the four sub-layers in the Cisco IP NGN architecture infrastructure layer? (Choose four.)

- A. access



- B. aggregation
- C. distribution
- D. core
- E. edge
- F. extension
- G. collapsed distribution
- H. shared aggregation

Correct Answer: ABDE

QUESTION 5

What are the three primary features of Cisco IP NGN platforms? (Choose three.)

- A. scalability
- B. customization
- C. resilience
- D. simplicity
- E. geo-redundancy
- F. manageability

Correct Answer: AEF

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