



70-705^{Q&As}

Designing and Providing Microsoft Licensing Solutions to Large Organizations

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QUESTION 1

HOT SPOT

A company compares purchasing Windows 8.1 Pro Upgrade through an existing Select Plus agreement to purchasing Windows 8.1 Pro preinstalled on a new computer.

You need to identify the rights available through each purchasing method.

What should you identify? To answer, select the available rights for each purchasing method in the answer area;

Hot Area:

Answer Area

Rights	Windows 8.1 Pro Upgrade through a Select Plus agreement	Windows 8.1 Pro preinstalled on a new computer
New Version Rights	<input type="checkbox"/>	<input type="checkbox"/>
Re-imaging rights	<input type="checkbox"/>	<input type="checkbox"/>
License re-assignment rights	<input type="checkbox"/>	<input type="checkbox"/>
Downgrade rights to Windows 7 Professional	<input type="checkbox"/>	<input type="checkbox"/>

Correct Answer:

Answer Area

Rights	Windows 8.1 Pro Upgrade through a Select Plus agreement	Windows 8.1 Pro preinstalled on a new computer
New Version Rights	<input type="checkbox"/>	<input type="checkbox"/>
Re-imaging rights	<input checked="" type="checkbox"/>	<input type="checkbox"/>
License re-assignment rights	<input type="checkbox"/>	<input type="checkbox"/>
Downgrade rights to Windows 7 Professional	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

**QUESTION 2**

This question requires that you evaluate the underlined text to determine if it is correct. Microsoft includes product activation technology in some products. Key Management Service (KMS) activation can be used to activate products acquired through any channel. Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. As a Full Packaged Product (FPP)
- C. Preinstalled on a new computer
- D. Through Volume Licensing only

Correct Answer: D

Microsoft Key Management Services (KMS) provides a way to activate volume license.

QUESTION 3

A company named Contoso, Ltd. wants to standardize the Microsoft Core CAL Suite for all of its users. Contoso indicates that it has a fluctuating user count due to the seasonality of its business. You need to recommend a licensing program

for Contoso.

What should you recommend?

- A. Open Value Subscription
- B. Select Plus
- C. Server and Cloud Enrollment (SCE)
- D. Open

Correct Answer: C

SCE offers our lowest Windows Azure pricing, application License Mobility to the cloud, and new benefits for using System Center to manage Azure resources. Customers also get a new, subscription-based option, offering more flexibility when retiring workloads, consolidating, or migrating to the cloud.

QUESTION 4

A customer is evaluating the purchase of Microsoft Office 365 Enterprise E1 User Subscription Licenses (USLs) through a Microsoft Online Subscription Agreement (MOSA), or by adding the licenses to an existing Microsoft Products and

Services Agreement (MPSA). You need to tell the customer why they should purchase the USLs through the MPSA.

What should you tell the customer?



- A. Office 365 Enterprise E1 USLs purchased through the MPSA have additional rights.
- B. It is easier to manage software assets if they are acquired through one agreement.
- C. Office 365 Enterprise E1 USLs purchased through the MPSA have additional Software Assurance (SA) benefits.
- D. License prices are approximately 50 percent less expensive when acquired through the MPSA.

Correct Answer: B

The new Microsoft Products and Services Agreement (MPSA) is a single agreement for your Online Services, software, and Software Assurance purchases across your organization. It can save time and money by combining purchase points for the best price level and reducing the administrative overhead associated with managing multiple agreements.

QUESTION 5

A customer wants to buy 300 Microsoft Office 365 Enterprise E1 User Subscription Licenses (USLs) and 300 Office 365 Enterprise E3 USLs for services. The licenses will be managed by an experienced IT team.

The customer expects to add licenses for additional users during the next two to four years. The customer wants a guarantee that the purchase price of the licenses will remain the same as the current prices throughout the four-year period.

According to the customer's internal purchasing process, payment for the services must be upfront and on a quarterly or annual basis.

- A. a Microsoft Products and Services Agreement (MPSA)
- B. the Microsoft website
- C. the Cloud Solution Provider (CSP) program
- D. an Enterprise Agreement (EA)

Correct Answer: D

References: <https://www.microsoft.com/en-us/licensing/licensing-programs/enterprise.aspx>

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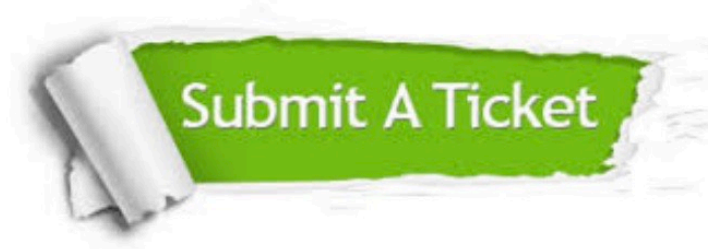
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