



# 700-001<sup>Q&As</sup>

Cisco Video Solution Sales Representative

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#### QUESTION 1

Which option describes a benefit of Cisco Collaboration Meeting Rooms?

- A. Only business-to-business connections are supported.
- B. Users can schedule meetings, conduct instant meetings, or meet in a permanent always-on meeting room.
- C. Only business-to-consumer connections are supported.
- D. Ad hoc calls are prohibited.

Correct Answer: B

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#### QUESTION 2

What is shown on the Cisco Tele Presence Active Presence screen layout?

- A. Active participant full screen, other participants picture-in-picture along the bottom.
- B. One person on the screen at a time.
- C. Four other sites, one in each quadrant of the screen.
- D. Self-view.

Correct Answer: A

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#### QUESTION 3

Which two types of endpoints allow users to connect to Cisco Collaboration Meeting Rooms? (Choose two)

- A. Face time
- B. Lync 2010 or 2013
- C. nonstandard video endpoints
- D. Skype
- E. Standards-based video endpoints.

Correct Answer: BE

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#### QUESTION 4

Which product sits outside the firewall?

- A. Cisco Expressway Core.



B. Cisco VCS Control.

C. Cisco Unified Communications Manager.

D. Cisco Expressway edge.

Correct Answer: D

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#### QUESTION 5

Which product supports up to nine virtual applications and up to 2500 devices?

A. VCS Expressway

B. MSE 8000

C. BE 6000 High Density Server

D. Expressway Edge

Correct Answer: C

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