



# 700-001<sup>Q&As</sup>

Cisco Video Solution Sales Representative

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#### QUESTION 1

What contributes to more than 50 percent of communication impact?

- A. tone of voice
- B. speaking
- C. volume
- D. facial expressions

Correct Answer: D

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#### QUESTION 2

Which two options are Cisco Unified Workspace Licensing versions? (Choose two)

- A. Enhanced Advanced
- B. Enhanced Plus
- C. Enhanced
- D. Professional
- E. Standard

Correct Answer: DE

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#### QUESTION 3

Prime Collaboration Assurance Advanced supports which two functions? (Choose two)

- A. Scheduling
- B. 10 access levels
- C. Reporting
- D. Diagnostics
- E. Management of single clusters only.

Correct Answer: CD

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#### QUESTION 4

Which approach will resonate with your customer regarding using video for travel reduction?



- A. Video can be used while you travel.
- B. Video eliminates 100 percent of travel costs.
- C. Targeting internal travel can help customers focus on reducing up to 20 percent of current travel costs.
- D. Video reduces travel.

Correct Answer: C

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#### QUESTION 5

How many users will be connected to the Internet by the end of 2020?

- A. 50 billion
- B. 750 million
- C. 30 million
- D. 2.9 billion

Correct Answer: A

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