

700-020^{Q&As}

Cisco Video Sales Essentials

Pass Cisco 700-020 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/700-020.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



QUESTION 1

Which Spark package supports meetings up to 200 people powered by WebEx and 25 people powered by Spark?

- A. Advanced, or M2
- B. Premium, or M3
- C. Meeting Center
- D. Plus, or M1

Correct Answer: D

QUESTION 2

What is a horizontal approach to selling?

- A. Selling to a line of business, regardless of industry.
- B. Selling based on common industry needs.
- C. Selling to IT.
- D. Selling to friends and family.

Correct Answer: C

QUESTION 3

What is a vertical approach to selling?

- A. Selling to friends and family.
- B. Selling based on common industry needs.
- C. Selling to a line of business, regardless of industry.
- D. Selling to IT.

Correct Answer: C

QUESTION 4

Which mobile endpoint includes persistent content capability?

- A. CMA
- B. Jabber

C. Spark

D. WebEx

Correct Answer: C

QUESTION 5

Which conferencing solution is designed for messaging, meeting, calling and persistent content sharing?

A. CMR

B. Cisco Meeting Server

C. Telepresence Server

D. Spark

Correct Answer: B

[700-020 PDF Dumps](#)

[700-020 VCE Dumps](#)

[700-020 Practice Test](#)