

700-020^{Q&As}

Cisco Video Sales Essentials

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QUESTION 1

Which call control solution supports messaging, meeting and calling?

- A. Spark
- B. UCM
- C. Expressway
- D. HCS

Correct Answer: A

QUESTION 2

Where can you show your customers how Cisco Collaboration products fit into different scenarios and experiences?

- A. Refresh Collab Website
- B. Collaboration Page for Partners
- C. Project Workplace
- D. Cisco Collaboration Community

Correct Answer: B

QUESTION 3

What type of solution includes both premise and cloud components?

- A. Persistent
- B. Hybrid
- C. Mobile
- D. Dedicated

Correct Answer: B

QUESTION 4

What can a Cisco solution enable a healthcare industry customer to do?

- A. Provide opportunities for anytime, anywhere, on-demand learning.
- B. Perform supplier audits remotely.

- C. Provide patients with more direct access.
- D. Reduce the cost of environmental impacts.

Correct Answer: B

QUESTION 5

Which mobile endpoint is designed to work with Cisco Meeting Server?

- A. Spark
- B. Jabber
- C. CMA
- D. WebEx

Correct Answer: C

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