

700-020^{Q&As}

Cisco Video Sales Essentials

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QUESTION 1

Which Spark package supports meetings up to three people?

- A. Plus, or M1
- B. Training Center
- C. Advanced, or M2
- D. Premium, or M3

Correct Answer: A

QUESTION 2

What is a unique feature of Spark?

- A. Firewall traversal for premise-based solutions.
- B. Persistent content available to room participants.
- C. Advanced video routing on video-only networks.
- D. Support of unified communications with contact center.

Correct Answer: B

QUESTION 3

What is a common Financial industry need?

- A. Increasing guest loyalty with customized services.
- B. Offering or scaling digital communication channels for customers.
- C. Providing a way for students to collaborate electronically.
- D. Addressing natural disasters.

Correct Answer: B

QUESTION 4

What is a common manufacturing industry need?

- A. Building guest loyalty through customer satisfaction.
- B. Offering more ways for students to connect to experts.

- C. Addressing increased global competition.
- D. Simplifying personal services for customers.

Correct Answer: D

QUESTION 5

Which WebEx Center has program and campaign management?

- A. Event Center
- B. Meeting Center
- C. Training Center
- D. Support Center

Correct Answer: A

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