

# 700-020<sup>Q&As</sup>

Cisco Video Sales Essentials

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#### QUESTION 1

What is a unique feature of Expressway?

- A. Support of unified communications with contact center.
- B. Message, meet and calling for cloud-based solutions.
- C. Persistent content available to room participants.
- D. Firewall traversal for premise based solutions.

Correct Answer: D

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#### QUESTION 2

Which premise-based conferencing solution works with Conductor, TMS and WebEx to create a CMR Hybrid solutions?

- A. MSE8000
- B. Cisco Meeting Server
- C. TelePresence Server
- D. Spark

Correct Answer: B

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#### QUESTION 3

Which Spark package supports meetings up to three people?

- A. Plus, or M1
- B. Training Center
- C. Advanced, or M2
- D. Premium, or M3

Correct Answer: A

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#### QUESTION 4

Which management solution works with endpoints registered to UCM, VCS and Expressway?

- A. TMS
- B. CMA

C. CMR

D. Prime

Correct Answer: A

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**QUESTION 5**

How many employees admit to bringing other work to meetings?

A. 20%

B. 45%

C. 55%

D. 70%

Correct Answer: D

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