



700-038^{Q&As}

Advanced Collaboration Architecture Field Engineer Exam

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QUESTION 1

Which option leads to the development of high-level and detailed customer designs?

- A. mapping collaboration maps with the Cisco Collaboration Architecture solutions
- B. mapping collaboration maps with the customer's existing solutions
- C. mapping collaboration maps with the customer assessment procedure
- D. mapping collaboration maps with the customer business model

Correct Answer: A

QUESTION 2

The Architecture Development Method (ADM) consists of several phases. Which two phases are correctly mapped to their activities? (Choose two.)

- A. Phase F: Analyze cost benefits, and risk, then develop a detailed implementation and migration plan.
- B. Phase E: Set the scope, constraints, and expectations for The Open Group Architecture Framework (TOGAF) project
- C. Phase D: Develop architectures at three levels.
- D. Phase C: Define the business architecture.
- E. Phase B: Create the information systems architecture with applications and data.

Correct Answer: AC

QUESTION 3

Which two questions represent market trend complexities for considering a new collaboration experience? (Choose two.)

- A. How can we ensure that our employees are making the best use of all this information?
- B. How do you deal with cultural and language differences, not to mention conference calls at all hours?
- C. How can we make sure we and our employees are getting the information we need, when we need it?
- D. How can we manage operational and capital costs in the face of increasing needs from the business?
- E. How can we build customer intimacy when we have so many customers communicating with us?



Correct Answer: AD

QUESTION 4

The customer satisfaction index is an important business Key Performance Indicator Which building block of the business model references that KPI?

- A. customer segments
- B. key activities
- C. CRM
- D. channels

Correct Answer: C

QUESTION 5

Which two tools and resources can most efficiently help you to shorten the time to prepare the BOM? (Choose two)

- A. Cisco Collaboration Architecture Validated Designs
- B. Cisco Collaboration Competitive Edge Portal
- C. Cisco Collaboration Architecture resources on PEC
- D. Cisco Unified Workspace Licensing tool
- E. Cisco Smart Business Architecture

Correct Answer: AE

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