



700-038^{Q&As}

Advanced Collaboration Architecture Field Engineer Exam

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QUESTION 1

On which area does architectural assessments focus?

- A. key performance indicators
- B. operational gaps in the functional areas
- C. smart business architecture borderless networks, virtualization, and collaboration
- D. advanced technology, route, switch, security, and wireless

Correct Answer: C

QUESTION 2

Which process makes use of the Cisco Installed Base Lifecycle Management (IBLM) initiative and transformative network approach?

- A. a high-level approach in analyzing the existing customer infrastructure
- B. a high-level approach in understanding the customer business model
- C. a detailed approach in understanding the customer business model
- D. a detailed approach in analyzing the existing customer infrastructure

Correct Answer: D

QUESTION 3

Cisco supply chain agility solutions are addressing a crucial part within the manufacturing industry. Which of the following is the main driver of that branch of industry?

- A. achieve lower unit costs
- B. ensure quality standards to customers
- C. increase utilization of manufacturing plants
- D. achieve stronger competitive position in the marketplace
- E. adopt the supply chain to changing markets

Correct Answer: E

**QUESTION 4**

How can the Cisco collaboration services layer of Cisco Collaboration Architecture help managers to measure KPIs?

- A. The Cisco collaboration services layer is a standalone element of Cisco Collaboration Architecture and delivers services that directly improve business KPIs
- B. Cisco collaboration services and infrastructure layers compose Cisco Collaboration Architecture that improves technical KPIs.
- C. The Cisco collaboration services layer delivers additional performance information to demonstrate increased business performance.
- D. Conferencing, IP communications, telepresence, and other Cisco collaboration services deliver additional information to show the increased business performance.

Correct Answer: C

QUESTION 5

Which two options are examples of partner services that involve addressing the culture of an organization so that collaboration applications are adopted more readily? (Choose two.)

- A. analysis of communication process workshops
- B. application-readiness assessment
- C. internal marketing
- D. end-user education and training
- E. development of collaboration maps

Correct Answer: CD

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