700-038^{Q&As}

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Advanced Collaboration Architecture Field Engineer Exam

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QUESTION 1

Which option leads to the development of high-level and detailed customer designs?

A. mapping collaboration maps with the Cisco Collaboration Architecture solutions

B. mapping collaboration maps with the customer\\'s existing solutions

C. mapping collaboration maps with the customer assessment procedure

D. mapping collaboration maps with the customer business model

Correct Answer: A

QUESTION 2

Which option represents a megatrend in the marketplace that has impacted collaboration?

A. dispersed workforces

B. virtualization of the workplace

C. device flexibility

D. expertise on demand

Correct Answer: B

QUESTION 3

Which two options are characteristics of Cisco collaboration cloud-based solutions? (Choose two.)

A. private cloud collaboration solution

B. data center interconnected solution

C. hosted collaboration solution partner cloud

D. security intelligence operations

E. integrated computed stacks

Correct Answer: AC

QUESTION 4

What are two reasons for virtualizing Cisco Unified Communications applications? (Choose two)

A. lower configuration costs

B. reduce licensing costs

C. reduce carbon footprint

D. lower implementation costs

E. reduce cabling, rack space, and switch port costs

Correct Answer: CE

QUESTION 5

Once you define the customer\\'s value chain, you will be able to identify departments managing core processes where the Cisco Collaboration Architecture will bring highest business value. Which two of the following departments typically manage core processes? (Choose two)

A. Logistics and Operations

B. Procurement

C. Sales and Marketing

D. HR Management

E. Research and Development

Correct Answer: AC

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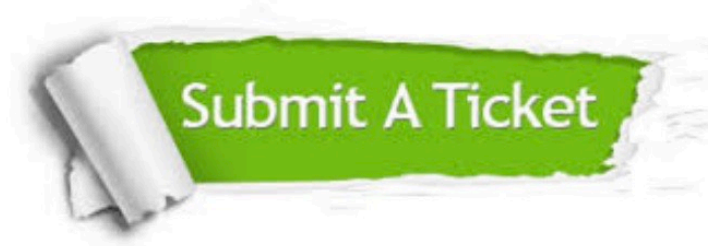Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

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