

# 700-038<sup>Q&As</sup>

Advanced Collaboration Architecture Field Engineer Exam

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#### **QUESTION 1**

What is the outcome of mapping the collaboration maps to the Cisco Collaboration Architecture?

- A. identify which elements of the Cisco solutions are needed to build an architectural roadmap for customer requirements
- B. identify the starting point of an architecture roadmap
- C. identify sources for additional revenue
- D. identify the completion of an architecture roadmap

Correct Answer: A

#### **QUESTION 2**

Which two options should you keep in mind when presenting a solution for the business side to the non-IT executives? (Choose two)

- A. They need to know how the collaboration architecture will help achieve their strategic goals.
- B. They need detailed information about the different layers of the future collaboration architecture.
- C. They need to understand the applications and services that you have embedded in your architectural design.
- D. They need information on how collaboration architecture will be deployed and serviced.
- E. They need to know how the collaboration architecture will provide benefits and support their operational business.

Correct Answer: AE

#### **QUESTION 3**

Which three options belong to primary activities that directly create value in a value chain model? (Choose three)

- A. research and development
- B. service
- C. operations
- D. procurement
- E. inbound logistics
- F. infrastructure

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Correct Answer: BCE

#### **QUESTION 4**

Which two options are business requirements in the public sector vertical market? (Choose two.)

- A. creating rich opportunities for effective collaboration and learning
- B. transforming customer experience
- C. increasing employee productivity
- D. supporting mobile environment
- E. increasing revenue

Correct Answer: AD

#### **QUESTION 5**

Which option leads to the development of high-level and detailed customer designs?

- A. mapping collaboration maps with the Cisco Collaboration Architecture solutions
- B. mapping collaboration maps with the customer\\'s existing solutions
- C. mapping collaboration maps with the customer assessment procedure
- D. mapping collaboration maps with the customer business model

Correct Answer: A

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