



700-038^{Q&As}

Advanced Collaboration Architecture Field Engineer Exam

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**QUESTION 1**

Which tool offers a blueprint for designing and deploying a full-service, comprehensive network to support business needs?

- A. Cisco Steps to Success
- B. Cisco Smart Business Roadmap
- C. Cisco Collaboration Use Case Tool
- D. Cisco Smart Business Architecture

Correct Answer: D

QUESTION 2

The Architecture Development Method (ADM) consists of several phases. Which two phases are correctly mapped to their activities? (Choose two.)

- A. Phase F: Analyze cost benefits, and risk, then develop a detailed implementation and migration plan.
- B. Phase E: Set the scope, constraints, and expectations for The Open Group Architecture Framework (TOGAF) project
- C. Phase D: Develop architectures at three levels.
- D. Phase C: Define the business architecture.
- E. Phase B: Create the information systems architecture with applications and data.

Correct Answer: AC

QUESTION 3

Once you define the customer's value chain, you will be able to identify departments managing core processes where the Cisco Collaboration Architecture will bring highest business value. Which two of the following departments typically manage core processes? (Choose two)

- A. Logistics and Operations
- B. Procurement
- C. Sales and Marketing
- D. HR Management



E. Research and Development

Correct Answer: AC

QUESTION 4

Which two options should you keep in mind when presenting a solution for the business side to the non-IT executives? (Choose two)

- A. They need to know how the collaboration architecture will help achieve their strategic goals.
- B. They need detailed information about the different layers of the future collaboration architecture.
- C. They need to understand the applications and services that you have embedded in your architectural design.
- D. They need information on how collaboration architecture will be deployed and serviced.
- E. They need to know how the collaboration architecture will provide benefits and support their operational business.

Correct Answer: AE

QUESTION 5

Which option represents an organizational change objection?

- A. A migration is impossible without high costs or operational fallouts.
- B. We are expanding and acquiring new business. This is the wrong time to switch to collaboration.
- C. How can a collaboration architecture help reduce our operating expenses?
- D. How can we justify the fact that it is far more expensive than upgrading our existing solution?

Correct Answer: B

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