

700-039^{Q&As}

Advanced Collaboration Architecture Sales Engineer

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QUESTION 1

Which three options are strengths of a business-focused CIO? (Choose three.)

- A. Service delivery
- B. Relationship building
- C. Governance
- D. Technical knowledge
- E. Cost control
- F. Industry knowledge

Correct Answer: BCF

QUESTION 2

Which option provides sophisticated and distributed ACD, IVR, CTI, and agent and desktop services in a single server?

- A. Cisco Unified MeetingPlace
- B. Cisco Unified Customer Voice Portal
- C. Cisco Unified Contact Center Enterprise
- D. Cisco Unified Contact Center Express

Correct Answer: D

QUESTION 3

The Finance manager of an organization is concerned about switching their existing PBX to IP. Which response describes the value of the Collaboration Architecture?

- A. Cisco and Cisco Partners have vast experience in smooth migration scenarios. Deployment has no risks
- B. Collaboration Architecture is much more than just IP telephony. A fully-deployed solution optimizes business processes and enhances customer satisfaction.
- C. Our competitors are sticking to PBX solution and are losing market share Collaboration is a risk-free approach.
- D. Our solutions create a satisfied workforce, which results in higher productivity.

Correct Answer: B

QUESTION 4

Cisco supply chain agility solutions are addressing a crucial part within the manufacturing industry.

Which of the following is the main driver of that branch of industry?

- A. Adopt the supply chain to changing markets
- B. Achieve lower unit costs
- C. Achieve stronger competitive position in the marketplace
- D. Increase utilization of manufacturing plants
- E. Ensure quality standards to customers

Correct Answer: A

QUESTION 5

Which two are features of Cisco Unified Communications Manager Business Edition 6000? (Choose two.)

- A. It unifies desk phone, wireless phone, IP phone, and instant messaging.
- B. It has capacity for 75 to 300 users and supports up to 10 sites
- C. It runs on the Cisco MCS 7890 hardware
- D. It is backwards compatible, which means that it will run on old Cisco MCS hardware.
- E. It supports Cisco Unified Contact Center Express.

Correct Answer: AE

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