

700-039^{Q&As}

Advanced Collaboration Architecture Sales Engineer

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QUESTION 1

Which feature in Cisco WebEx is the most important differentiator compared to other vendors in the collaboration technology?

- A. Cisco WebEx is always installed on-premises
- B. With an account, everyone can join Cisco WebEx meetings.
- C. Web conferencing service is delivered over a proprietary network, which is optimized for security, performance, and reliability.
- D. Cisco WebEx could be installed or collocated with Cisco Unified Communications Manager

Correct Answer: C

QUESTION 2

Which option is a next-generation agent and supervisor desktop that offers a user-centric design to enhance customer care satisfaction along with a collaborative experience?

- A. Cisco WebEx
- B. Cisco SocialMiner
- C. Cisco Finesse
- D. Cisco Jabber

Correct Answer: C

QUESTION 3

Which statement about Cisco WebEx Meeting Center is true?

- A. It is fully scalable, is delivered entirely over the public internet, and is optimized for security, performance, and reliability.
- B. It is powered by Jabber XMPP and can be used for one-on-one or group chat and File transfers.
- C. It is an award-winning flagship product that simulates a traditional live meeting in an online environment.
- D. It displays life-size, remarkably clear video images, which provide a "face-to-face" meeting with remote customers, suppliers, and partners.

Correct Answer: C

QUESTION 4

Which statement is an important selling point for Cisco against Avaya?

- A. Cisco has acquired more than 100 innovative companies.
- B. Cisco can offer a complete end-to-end solution.
- C. Cisco supports deskless workers.
- D. Cisco is well respected and is the proven leader in collaboration.

Correct Answer: B

QUESTION 5

Which two are features of Cisco Unified Communications Manager Business Edition 6000? (Choose two.)

- A. It unifies desk phone, wireless phone, IP phone, and instant messaging.
- B. It has capacity for 75 to 300 users and supports up to 10 sites
- C. It runs on the Cisco MCS 7890 hardware
- D. It is backwards compatible, which means that it will run on old Cisco MCS hardware.
- E. It supports Cisco Unified Contact Center Express.

Correct Answer: AE

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