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Business Edition 6000 for Account Managers

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QUESTION 1

Which server virtualization technology is used with Cisco Business Edition 6000 to support multiple applications running on the same physical server?

A. Microsoft

B. Citrix

C. VMware

D. Cisco

Correct Answer: C

QUESTION 2

Which two statements are true when comparing Cisco and Microsoft unified communications solutions? (Choose two.)

A. Microsoft Lync is free. Licenses are included in other Microsoft bundles, so no incremental costs are required to deploy the full collaboration solution.

B. Only Cisco can offer an entirely end-to-end collaboration solution.

C. Both Cisco and Microsoft provide award-winning, 24-hour, around-the-globe technical support for a complete set of collaboration solutions.

D. Cisco Jabber ensures the same user experience on any device and any operating system.

Correct Answer: BD

QUESTION 3

Which application adds advanced video conferencing capabilities to Cisco Business Edition 6000?

A. Cisco Unified Communications Manager

B. Cisco Unified Communications Manager IM and Presence

C. Cisco VCS

D. Cisco Unity Connection

Correct Answer: C

QUESTION 4

Which two statements are true about Cisco Validated Designs and Smart Business Architectures? (Choose two.)

A. Cisco Smart Business Architecture is a blueprint for delivering the three Cisco architectures in a modular approach.

B. Cisco Smart Business Architecture guides are available for enterprise-size deployments only.

C. Cisco Validated Designs are end-to-end designs that are well-tested and fully documented.

D. Cisco Validated Designs provide proven design solutions that include only Cisco products, thus ensuring single vendor solutions.

Correct Answer: AC

QUESTION 5

Which three of these are market trends that drive the need for an improved, more efficient collaboration experience? (Choose three.)

A. automated order processing

B. conducting business globally across several or all time zones

C. effective HRM system

D. work anywhere, anytime, any device

E. inventory management

F. cloud services and social media

Correct Answer: BDF

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