

700-105^{Q&As}

Cisco Midsize Collaboration Solutions for Account Managers

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QUESTION 1

Which three options are important functionalities of Cisco WebEx? (Choose three.)

- A. support for third-party platforms
- B. mobile, Windows, Mac, and TV clients
- C. storage space for documents
- D. high-definition audio and video
- E. document, application, and screen sharing
- F. on-premises, cloud, and hybrid deployment

Correct Answer: AEF

QUESTION 2

Which definition is the best description of collaboration?

- A. software and tools that enable teamwork
- B. working together remotely
- C. video and chat applications running via the Internet
- D. people working together to reach a common goal

Correct Answer: A

QUESTION 3

Which four options are the main areas of Cisco Collaboration? (Choose four)

- A. virtual support
- B. flexibility
- C. conferencing
- D. customer collaboration
- E. unified communications
- F. social software
- G. collaboration endpoints
- H. voicemail

Correct Answer: BCEG

QUESTION 4

Which option describes the endpoints that are supported on applications that are included under the Cisco Business Edition 6000 umbrella?

- A. all Cisco voice and video endpoints except Cisco Telepresence room systems
- B. all Cisco voice and video endpoints except Cisco Telepresence EX Series and Cisco Telepresence room systems
- C. all Cisco voice and video endpoints except IEEE 802.11 Wi-Fi endpoints
- D. all Cisco voice and video endpoints

Correct Answer: D

QUESTION 5

Which statement that compares Cisco and Microsoft collaboration solutions is true?

- A. Only Cisco offers an end-to-end collaboration solution that includes applications, endpoints, room systems, and infrastructure.
- B. Microsoft Lync is free. Licenses are included in other Microsoft bundles so no incremental costs are required to deploy the full collaboration solution.
- C. Only Cisco supports integration with third-party collaboration solutions.
- D. Microsoft offers a complete solution including endpoints, business video, and soft clients.

Correct Answer: A

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