

# 700-150<sup>Q&As</sup>

Introduction to Cisco Sales exam

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**QUESTION 1**

Which is a unique capability of Meraki MX?

- A. API-based management
- B. Java-API console management
- C. single pane of glass management for full stack branch infrastructure
- D. camera grade security for data centers

Correct Answer: C

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**QUESTION 2**

Cisco collaboration edge architecture helps improve the end user experience while offering security, ease of deployment and open-standards interoperability. Which of the following is not a gateway product?

- A. Cisco Expressway series
- B. Cisco Unified Border Element
- C. Cisco Unified Communication Manager
- D. Cisco TDM Gateways

Correct Answer: B

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**QUESTION 3**

During which phases of protection would Cisco's Next Generation Firewalls be deployed?

- A. after an attack
- B. during an attack
- C. before an attack
- D. during and after an attack

Correct Answer: C

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**QUESTION 4**

How long is the average "time to detection" of a security threat for Cisco's customers?

- A. 48 hours

- B. 4 hours
- C. 3 days
- D. 17 hours

Correct Answer: D

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**QUESTION 5**

A business capability consists of which of the following to enable the long-term strategy of the business?

- A. Security, enablement, experience
- B. Technology, expertise, process
- C. People, tools, experience
- D. People, process and technology

Correct Answer: D

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