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QUESTION 1

Which next-generation IPS sales approach should you qualify more closely?

- A. data center
- B. compliance and Snort conversion
- C. hardware refresh and organizations that have suffered a breach
- D. service providers

Correct Answer: B

QUESTION 2

What is a primary selling point of the Cisco AMP solution for a customer CxO or IT security executive?

- A. goes beyond blocking to define the scope of the problem
- B. provides the most effective TCO to address malware
- C. reduces response times by 50 percent and eliminates reinfections
- D. can be deployed as a physical appliance or as a virtual image

Correct Answer: B

QUESTION 3

Which security technology can protect networks during the After phase of the attack continuum model?

- A. next-generation firewall
- B. AMP
- C. web security
- D. next-generation IPS

Correct Answer: B

QUESTION 4

What is a primary selling point of Cisco AMP for Endpoints for a person who works with incident response?

- A. can be deployed as a physical appliance or as a virtual image
- B. goes beyond blocking to define the scope of the problem



- C. reduces response times by 50 percent and eliminates re-infections
- D. provides the most effective TCO to address malware

Correct Answer: C

QUESTION 5

After setting a foundation of visibility, what is the next main element of the new security model?

- A. threat-focused approach
- B. robust reporting
- C. platform-agnostic environment
- D. unified management

Correct Answer: A

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