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**QUESTION 1**

Which two statements about Collaborative Services are true? (Choose two.)

- A. Cisco sells the service to the partner
- B. They are sold to the customer by Cisco.
- C. They enable the partner to deliver their own brand of service.
- D. They are sold by the partner, and are delivered by Cisco.

Correct Answer: CD

QUESTION 2

A customer wants to deploy a solution that requires highquality video for full multimedia applications. Which two Cisco Unified Communication endpoint solutions should you recommend? (Choose two.)

- A. 6900 Series
- B. 8900 Series
- C. 5900 Series
- D. 9900 Series
- E. 3900 Series

Correct Answer: BD

QUESTION 3

Which best practice should be used to calculate PoE requirements for Cisco collaboration endpoints?

- A. Attach all endpoints first and then use a power reporting tool to document the power requirements.
- B. Assume that all ports with PoE endpoints attached will require 7 watts.
- C. Assume that all ports will require 15.4 watts regardless of attached endpoints.
- D. Select the endpoint device that requires the most power and assume that all endpoint devices will require the same amount.
- E. Determine the power requirements of each of your endpoints and plan to support that amount.

Correct Answer: C

QUESTION 4



Which two characteristics describe a successful mobility installation? (Choose two.)

- A. Cisco Telepresence EX90 JS.
- B. Growasyougo deployment.
- C. Access to information by any user, from any location, from any device.
- D. SMARTnet on every device.

Correct Answer: BC

QUESTION 5

Which three options are business benefits of increased reliability? (Choose three)

- A. Protects revenue streams
- B. Enhances career paths
- C. Promotes independence
- D. Increases business resilience
- E. Reduces maintenance and network operation costs
- F. Validates business decisions

Correct Answer: ACD

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