

# 700-505<sup>Q&As</sup>

SMB Specialization for Account Managers

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#### **QUESTION 1**

Which two IT solution characteristics do small and midsize business customers prefer? (Choose two)

- A. simple devices that work well together right out of the box
- B. enterprise-grade functionality; complexity is not a concern
- C. flexibility; devices can be added easily in the future
- D. solutions that will increase employee morale

Correct Answer: AC

Section: (none)

#### **QUESTION 2**

Which three options are considered common features of Cisco WebEx solutions? (Choose three.)

- A. Document, application, and desktop sharing
- B. Available in 226 languages
- C. Scheduled and ad-hoc meetings
- D. Consistent, cross-platform experience
- E. Third-party voice included
- F. Per-user attention status indicator

Correct Answer: ACD

Section: (none)

Reference:

http://www.cisco.com/en/US/products/ps10412/index.html

### **QUESTION 3**

Which Cisco series switch is stackable and provides solid baseline switching?

- A. 200 Series
- B. 300 Series
- C. 500 Series
- D. 100 Series



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| Correct Answer: C   |
|---|
| Section: (none)   |
| Reference:  |
| http://www.sws.cz/prod_img/cisco/500seriesaag.pdf   |
| QUESTION 4  |
| Which statement about Cisco CleanAir technology is true?  |
| A. It features chip-level proactive and automatic electronic beamforming.   |
| B. It features automatic advanced radio frequency shaping.  |
| C. It features chip-level proactive and automatic interference mitigation.  |
| D. It is a feature of the Cisco Aironet 1600 Series AP 26   |
| Correct Answer: C   |
| Section: (none)   |
| Reference:  |
| http://www.cisco.com/en/US/solutions/collateral/ns340/ns394/ns348/ns1070/aag_c22-594304.pdf   |
| QUESTION 5  |
| Which statement about the Cisco Meraki cloud architecture is true?  |
| A. Devices are configured in the cloud on first use and then managed locally after they are set up.                                 |
| B. All Meraki devices are managed locally by default.   |
| C. Management data flows to the Cisco Meraki cloud and user traffic flows directly to its destination on the LAN or across the WAN. |
| D. All data flows through the Cisco Meraki cloud.   |
| Correct Answer: C   |
| Section: (none)   |
| Reference:  |
| http://meraki.cisco.com/products/architecture/  |

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