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QUESTION 1

Which three options are competitive advantages of Cisco wireless solutions? (Choose three.)

A. Improved WLAN reliability is provided.

B. Integrated security with wireless threat detection and mitigation is provided.

C. Access points support only the centralized deployment model.

D. Simplified and intuitive WLAN management and troubleshooting are provided.

E. Access points support only the distributed deployment model.

F. Management and administration via Cisco SIO make deployment easy

Correct Answer: ABD

Section: (none)

QUESTION 2

Which two options are Cisco Telepresence multipurpose endpoint solutions for small and midsize business? (Choose two.)

A. Third-party videoconferencing endpoint

B. Cisco MX200

C. Cisco VCS

D. Cisco Profile 42

Correct Answer: BD

Section: (none)

Reference:

http://www.cisco.com/web/products/webextelepresence/products.html

QUESTION 3

Which Cisco service is targeted for customers that want proactive monitoring?

A. SMARTnet

B. Small Business Support Service

C. SmartCare

D. Collaborative Professional Services

Correct Answer: C

Section: (none)

The Cisco?Smart Care Service proactively verifies that the network is secure, reliable, and functioning optimally so that you can improve your employee productivity and customer responsiveness and get the most from your technology

investments.

Reference:

http://www.cisco.com/web/partners/services/programs/smartcare/downloads/Cisco_Smart_Care_
Partner_AAG_1111.pdf

QUESTION 4

Which four customer needs do Cisco architectures help solve? (Choose four.)

A. eliminate redundancy

B. guarantee business outcomes

C. increase ROI

D. reduce independence

E. provide reliability

F. slow staff growth

G. lower costs

H. boost productivity

Correct Answer: CEGH

Section: (none)

QUESTION 5

Which three options are benefits that a customer can achieve by implementing a Cisco borderless wired- wireless solution? (Choose three.)

A. Automatically provision SSIDs based on VLAN ID

B. Allow more than 50 users per access point to stream video content.

C. Determine the number of devices and users on the network.

D. Enforce policies to manage network access and keep data secure.

E. Network scalability to meet increased traffic and growing number of devices.

F. Prevent non-authorized devices from seeing SSIDs.

Correct Answer: CDE

Section: (none)

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