



# 700-505<sup>Q&As</sup>

SMB Specialization for Account Managers

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### QUESTION 1

Which three options are competitive advantages of Cisco wireless solutions? (Choose three.)

- A. Improved WLAN reliability is provided.
- B. Integrated security with wireless threat detection and mitigation is provided.
- C. Access points support only the centralized deployment model.
- D. Simplified and intuitive WLAN management and troubleshooting are provided.
- E. Access points support only the distributed deployment model.
- F. Management and administration via Cisco SIO make deployment easy

Correct Answer: ABD

Section: (none)

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### QUESTION 2

Which two Cisco ISR series are needed to support a Cisco Services-Ready Engine to deploy services on demand? (Choose two.)

- A. 3900 Series
- B. 2900 Series
- C. 2800 Series
- D. 800 Series

Correct Answer: AB

Section: (none)

Reference:

[http://www.cisco.com/en/US/prod/collateral/modules/ps10598/data\\_sheet\\_c78-553913.html](http://www.cisco.com/en/US/prod/collateral/modules/ps10598/data_sheet_c78-553913.html)

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### QUESTION 3

Which two characteristics describe a successful mobility installation? (Choose two.)

- A. access to information by any user, from any location, from any device
- B. grow-as-you-go deployment
- C. Cisco Telepresence EX90



D. SMARTnet on every device

Correct Answer: AB

Section: (none)

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#### QUESTION 4

Which three options are customer benefits of implementing a Cisco Borderless switching solution? (Choose three.)

- A. Spanning Tree
- B. Smart Install
- C. AutoSmartPorts
- D. Smart CallHome
- E. Solar-powered
- F. Uninterruptable power

Correct Answer: BCD

Section: (none)

Reference:

[http://www.cisco.com/en/US/prod/collateral/switches/ps5718/ps4324/at\\_a\\_glance\\_c45-686803.pdf](http://www.cisco.com/en/US/prod/collateral/switches/ps5718/ps4324/at_a_glance_c45-686803.pdf)

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#### QUESTION 5

Which three options are benefits that a customer can achieve by implementing a Cisco borderless wired- wireless solution? (Choose three.)

- A. Automatically provision SSIDs based on VLAN ID
- B. Allow more than 50 users per access point to stream video content.
- C. Determine the number of devices and users on the network.
- D. Enforce policies to manage network access and keep data secure.
- E. Network scalability to meet increased traffic and growing number of devices.
- F. Prevent non-authorized devices from seeing SSIDs.

Correct Answer: CDE

Section: (none)



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