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**QUESTION 1**

Which three statements about the Cisco ISR G2 security solutions are true? (Choose three.)

- A. Cisco ISR G2 security should only be deployed after a customer has rejected deploying Cisco ASA security.
- B. Web Security Connected is delivered as a service module.
- C. Software upgrades and reboots are needed to install security licenses.
- D. Web Security Connected integrates with the Cisco ASA firewalls and the Cisco AnyConnect secure mobility client.
- E. Cisco IPS network module can be added to the Cisco 2900 and 3900 Series routers.
- F. Software licenses for security services include; IPsec/SSL VPN, Firewall, IPS.

Correct Answer: CDF

Section: (none)

http://www.cisco.com/en/US/prod/collateral/routers/ps10616/white_paper_c11_556985_ps10538_Products_White_Paper.html

QUESTION 2

Which two IT solution characteristics do small and midsize business customers prefer? (Choose two)

- A. simple devices that work well together right out of the box
- B. enterprise-grade functionality; complexity is not a concern
- C. flexibility; devices can be added easily in the future
- D. solutions that will increase employee morale

Correct Answer: AC

Section: (none)

QUESTION 3

Which three options are customer benefits of implementing a Cisco Borderless switching solution? (Choose three.)

- A. Spanning Tree
- B. Smart Install
- C. AutoSmartPorts
- D. Smart CallHome



- E. Solar-powered
- F. Uninterruptable power

Correct Answer: BCD

Section: (none)

Reference:

http://www.cisco.com/en/US/prod/collateral/switches/ps5718/ps4324/at_a_glance_c45-686803.pdf

QUESTION 4

Which three customer decision makers should you focus on when proposing Cisco architectural solutions? (Choose three.)

- A. project managers
- B. operations managers
- C. technical decision makers
- D. business decision makers
- E. purchasing officers
- F. individual contributors

Correct Answer: BCD

Section: (none)

QUESTION 5

Which two options are advantages of Cisco Data Center solutions over the competition? (Choose two.)

- A. end-to-end optimization
- B. seamless installation
- C. scalability without complexity
- D. embedded self service

Correct Answer: CD

Section: (none)



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