



700-551^{Q&As}

Express Security for Account Managers

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QUESTION 1

What three types of solutions are provided in the Cisco security portfolio? (Choose three)

- A. Cloud Security
- B. Policy and Access
- C. E-mail Analytics
- D. Advanced Threat
- E. SaaS and Cloud Platform
- F. Firewall Security

Correct Answer: ACD

QUESTION 2

Which are three small budget customer concerns? (Choose three.)

- A. Budget is controlled by sales
- B. Licenses are too cheap
- C. Multiple devices are leaving a gap in security
- D. Products are not packages together
- E. Solutions are not prioritized to threats
- F. Security budget has been decreasing

Correct Answer: ACF

QUESTION 3

What are three key drivers of today's security threat landscape? (Choose three.)

- A. Increasing sophistication
- B. Growth of Botnets
- C. Growing ecosystem
- D. Decreasing 3rd party applications
- E. Expanding complexity
- F. Decreasing ecosystem



Correct Answer: BCE

QUESTION 4

Which three are key points from the Threat-Centric module? (Choose three)

- A. The Cisco Security Portfolio provide security across the entire business environment
- B. Cisco Security provides direct, simple, and balanced detection by driving customer outcomes
- C. Customers are searching for security answers without interrupting productivity
- D. Cisco Security is the#1 threat model
- E. Cisco Security provides flexible, simple, and integrated advanced threat detection, through a multilayered approach
- F. Aneffective security solution can help overcome ever-growing security challenges

Correct Answer: BDE

QUESTION 5

What component of NGFW and NGIPS provides a unified image, which includes the Cisco ASA features and FirePOWER Services?

- A. Cloudlock
- B. Next Generation IPS
- C. Meraki MX
- D. Firepower Threat Defense
- E. Advanced Malware Protection

Correct Answer: A

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