



# 700-551<sup>Q&As</sup>

Express Security for Account Managers

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### QUESTION 1

Which three options are Web and E-mail Security products? (Choose three.)

- A. Cisco Umbrella
- B. Cloudlock
- C. Web Security Appliance (WSA)
- D. Meraki
- E. Investigate
- F. NGFW

Correct Answer: ABF

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### QUESTION 2

What is a great option for new customers within Platform Selling?

- A. Platform sale
- B. License sale
- C. Platform subscription sale
- D. Appliance sale

Correct Answer: B

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### QUESTION 3

Which are three key solutions and features of the Datacenter threat-centric solution? (Choose three.)

- A. Global ThreatIntelligence
- B. Data center defense policy enforcement
- C. Constant threat protection at all levels
- D. Enhanced visibility of data, user, and device behavior
- E. Enabled scalability and capability across the business
- F. File Reputation

Correct Answer: CDE

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#### QUESTION 4

Which are three elements of the Cisco security practice pathway? (Choose three.)

- A. Delivery andSupport
- B. Marketing and Sales Execution
- C. Foundation and Platform Support
- D. GTM Planning
- E. Business Drivers
- F. Lead generation

Correct Answer: BDE

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#### QUESTION 5

What managedservice integrates deep expertise with cutting-edge technology leading intelligence, and advanced analytics to detect and investigate threats with great speed, accuracy, and focus?

- A. Opportunity Incentive Program
- B. Data Loss Prevention
- C. Active ThreatAnalytics
- D. Web Security Appliance
- E. Incident Response

Correct Answer: B

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