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QUESTION 1

Which three options are Web and E-mail Security products? (Choose three.)

A. Cisco Umbrella

B. Cloudlock

C. Web Security Appliance (WSA)

D. Meraki

E. Investigate

F. NGFW

Correct Answer: ABF

QUESTION 2

What is a great option for new customers within Platform Selling?

A. Platform sale

B. License sale

C. Platform subscription sale

D. Appliance sale

Correct Answer: B

QUESTION 3

Which are three key solutions and features of the Datacenter threat-centric solution? (Choose three.)

A. Global ThreatIntelligence

B. Data center defense policy enforcement

C. Constant threat protection at all levels

D. Enhanced visibility of data, user, and device behavior

E. Enabled scalability and capability across the business

F. File Reputation

Correct Answer: CDE

QUESTION 4

Which are three elements of the Cisco security practice pathway? (Choose three.)

A. Delivery andSupport

B. Marketing and Sales Execution

C. Foundation and Platform Support

D. GTM Planning

E. Business Drivers

F. Lead generation

Correct Answer: BDE

QUESTION 5

What managedservice integrates deep expertise with cutting-edge technology leading intelligence, and advanced analytics to detect and investigate threats with great speed, accuracy, and focus?

A. Opportunity Incentive Program

B. Data Loss Prevention

C. Active ThreatAnalytics

D. Web Security Appliance

E. Incident Response

Correct Answer: B

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