



700-551^{Q&As}

Express Security for Account Managers

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QUESTION 1

Which three are profit incentives for partners? (Choose three.)

- A. Opportunity Incentive Program
- B. Profit Incentive Program
- C. Value Incentive Program
- D. Solution Incentive Program
- E. Training Incentive Program
- F. Cross-sell Incentive Program

Correct Answer: ABC

QUESTION 2

Which are three customer use cases addressed to achieve the best outcome? (Choose three.)

- A. Propose the best scalability
- B. Offer powerful and integrated products
- C. Faster threat identification
- D. Provide complete protection
- E. Deliver flexible deployment options
- F. Enhance remediation

Correct Answer: BDE

QUESTION 3

Which Cisco security technology delivers the best real-time threat intelligence?

- A. Next Generation Firewall
- B. Cisco Security Manager
- C. Cisco Talos Security
- D. Identity Services Engine
- E. TrustSec

Correct Answer: C



QUESTION 4

What are three options that Cisco provides to customers for Visibility and Control against today's threats? (Choose three)

- A. Comprehensive policy enforcement
- B. Access to an online attack catalog
- C. Granular device visibility and management
- D. Unparalleled network and endpoint visibility
- E. Fast device policy updates
- F. 18-month device release cycle

Correct Answer: BCD

QUESTION 5

Which are three key solutions and features of the web threat-centric solution? (Choose three.)

- A. Identity and Access Control
- B. Data loss prevention
- C. Web threat defense
- D. URL Filtering
- E. E-mail Security
- F. Cloud and Network Analytics

Correct Answer: BDF

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