

700-651^{Q&As}

Cisco Collaboration Architecture Sales Essentials

Pass Cisco 700-651 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/700-651.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



QUESTION 1

Which action can increase the bottom line and add value to the customer?

- A. Offer 24 hour TAC support free of charge.
- B. Offer a Cisco Software Services contract.
- C. Offer unlimited warranties on all equipment.
- D. Offer a discount for referrals.

Correct Answer: B

QUESTION 2

Which factors help determine the collaboration fit?

- A. complexity and interactivity
- B. audience size and distribution
- C. complexity and duration
- D. complexity and audience size

Correct Answer: D

QUESTION 3

Which Cisco product is a premised-based, cloud-managed telephone platform that targets the SMB market for partner recurring revenue?

- A. Cisco Hybrid Media Services
- B. Cisco Hybrid Business Edition 6000
- C. Cisco Spark Flex Plan
- D. Cisco Business Edition 4000

Correct Answer: D

QUESTION 4

Which SWSS offer allows customers to choose the right level of service for on-premises, cloud, and hybrid environments?

- A. Enhanced SWSS

- B. Unified Communications SWSS
- C. Lifecycle SWSS
- D. Cisco Spark and WebEx SWSS

Correct Answer: D

QUESTION 5

Which Cisco UCL plans support all Cisco user devices?

- A. Basic and Enhanced
- B. Enhanced and Enhanced Plus
- C. Essential and Enhanced Plus
- D. Essential and Basic

Correct Answer: B

[Latest 700-651 Dumps](#)

[700-651 VCE Dumps](#)

[700-651 Braindumps](#)