

# 700-651<sup>Q&As</sup>

Cisco Collaboration Architecture Sales Essentials

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**QUESTION 1**

Which type of travel spending is categorized as good spending?

- A. noncontributing travel
- B. revenue-generating expenses
- C. external travel
- D. internal travel

Correct Answer: B

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**QUESTION 2**

Which Cisco Spark Flex Plan is an enterprise-wide subscription for meetings, messaging, and calling?

- A. Employee Count
- B. Cloud Flex
- C. Active User
- D. Shared Meetings

Correct Answer: B

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**QUESTION 3**

Which components of the on-premises collaboration solution offer IP firewall traversal for B2B and B2C calling?

- A. Cisco Expressway Core and Expressway Edge
- B. Cisco TelePresence Conductor
- C. Cisco TelePresence Server
- D. Cisco Unity Connection server

Correct Answer: A

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**QUESTION 4**

Which option lists the Cisco Collaboration pillars?

- A. on-premises, hosted, and cloud
- B. cloud, hybrid, and virtual

- C. on-premises, interoperable, and hybrid
- D. on-premises, cloud, and hybrid

Correct Answer: D

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**QUESTION 5**

How many devices does the Cisco UCL Enhanced Plus support?

- A. 10
- B. 5
- C. 2
- D. 1

Correct Answer: C

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