



700-701^{Q&As}

Cisco Application Centric Infrastructure for Account Managers

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QUESTION 1

Which three technology trends have disrupted traditional networking? (Choose three.)

- A. Virtualization
- B. Cloud computing
- C. Smartphones
- D. Programmability
- E. Big data analytics
- F. Software-as-a-service

Correct Answer: ABF

QUESTION 2

Which customer initiative is relevant for an ACI sales opportunity?

- A. Data center space reduction
- B. Power and cooling costs reduction
- C. Application acceleration
- D. Data center upgrades

Correct Answer: C

Reference: <http://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems-management/aci-fabric-controller/at-a-glance-c45-729864.pdf> (page 1, first para)

QUESTION 3

Which statement about the Cisco APIC is true?

- A. It provides the application health score.
- B. It provides a physical connectivity port to a legacy network
- C. It stores the storage network profile.
- D. It provides a test environment for applications.

Correct Answer: A

APIC Features and Capabilities



Centralized application-level policy engine for physical, virtual, and cloud infrastructures -Detailed visibility, telemetry, and health scores by application and by tenant

Designed around open standards and open APIs

Robust implementation of multi-tenant security, quality of service (QoS), and high availability

Integration with management systems such as VMware, Microsoft, and OpenStack

Reference:

<http://www.cisco.com/c/en/us/products/cloud-systems-management/application-policy- infrastructurecontroller- apic/index.html>

QUESTION 4

Which statement about the BiDi optics for 40G connection is true?

- A. BiDi optics is an industry standard and is supported in all 40G solutions.
- B. BiDi optics are build into the Cisco Nexus 9300 Switch, while eliminates the cost for separate optics.
- C. BiDi optics support 40G on low-cost copper cables.
- D. BiDi optics support 40G on existing 10G MMF cables in the data center, which often eliminates the cost to rewire.

Correct Answer: D

QUESTION 5

Which three SDN solutions are often considered for the data center environment? (Choose three.)

- A. cloud-based services
- B. system-based switches and controller designed for both physical and virtual workloads with open API
- C. IT outsourcing services
- D. open source (such as Open Daylight)
- E. software-only overlay (such as tunneling)
- F. software-as-a-service

Correct Answer: ABF

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