

700-751 Q&As

Cisco SMB Product and Positioning Technical Overview

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QUESTION 1

Which statement is true regarding cloud, mobile and big-data disruption of existing business models?

- A. 100% of the business networks analyzed by Cisco teams have traffic going to websites that most malware.
- B. 84% of enterprises are experiencing endpoint device growth in remote sites.
- C. The branch is seeing 73% growth in mobile devices and 20 to 50% increase in bandwidth per year.
- D. 78% of executives state that achieving digital transformation to meet customer demand in the next two years is critical.

Correct Answer: C

QUESTION 2

Which two are Cisco recommended controller options for deployment of up to 150 AP's? (Choose two.)

- A. Cisco 8540 WLC
- B. Cisco 3504 WLC
- C. Cisco 5508 WLC
- D. Cisco 5520 WLC
- E. Cisco mobility Express

Correct Answer: BE

QUESTION 3

What is Meraki's core vision and value proposition?

- A. To operate in increasingly mobile, modern networks by delivering preventative protection without compromising performance
- B. To provide a complete cloud-managed IT solution through simplifying powerful technology
- C. To lead in the invention and development of the industry's most advanced information technologies
- D. To shape the future of the internet by creating opportunities for the investors and ecosystem partners

Correct Answer: A

QUESTION 4

Which are two advantages of Umbrella branch package? (Choose two.)

- A. No client side configuration required
- B. Umbrella connector easy to install in Cisco ISR 4K routers
- C. All policy management and reporting at ISR
- D. Prevent already-infected devices from connecting to command and control
- E. Prevent guest or corporate users from connecting to malicious domains and IP addresses

Correct Answer: BE

QUESTION 5

How does Catalyst Access Switching provide two improved workforce experiences? (Choose two.)

- A. Flexible workspace
- B. Manual configuration of end devices
- C. Core data center deployments
- D. Internet of things, such as flexible workspace (open office, branch office, conference and classrooms)
- E. Controller-based management

Correct Answer: CD

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