700-755^{Q&As}

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Cisco Small Business Technical Overview

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QUESTION 1

Which approach describes the high-velocity Cisco Meraki sales cycle?

A. POC, QandA. Rollout

B. Compete Pilot, Support

C. Discover Design Demo

D. See, Try, Buy

Correct Answer: D

QUESTION 2

Which layout can Cisco Webex flexible video conference support?

A. active speaker video view where the participant talking will have the most prominent view on the screen

B. active-active video view where two participants can engage on-screen at the same time

C. presenter video view where the meeting host shares their desktop on the screen

D. grid view where the active speaker is visible and other participants show on the bottom strip

Correct Answer: A

QUESTION 3

How does Cisco\\'s Webex Collaboration solution address the demands of the growing remote workforce"?

A. by focusing on a consistent user experience across a variety of tools and devices

B. by allowing the Webex Assistant to directly schedule calendar meetings from within the app to improve efficiency

C. by providing separate device-specific tools for meeting messaging calling video, whiteboardmg and filesharing

D. by supporting face-to-face team meetings with up to 50 people visible at one time

Correct Answer: A

QUESTION 4

What is Meraki\\'s core vision and value proposition?

A. to provide a complete cloud-managed IT solution through simplifying powerful technology

B. to lead in the invention and development of the industry\\'s most advanced information technologies

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C. to shape the future of the Internet by creating an opportunity for investors and ecosystem partners

D. to operate in increasingly mobile, modern networks by delivering preventative protection without compromising Performance

Correct Answer: B

Explanation: Meraki\\'s core vision and value proposition is to provide a complete cloud- managed IT solution through simplifying powerful technology. Meraki aims to make IT easier, faster, and smarter for its customers by offering intuitive technologies that optimize IT experiences, secure locations, and seamlessly connect people, places, and things1.

QUESTION 5

What are the two most frequent attack vectors used in cyber attacks against small businesses? (Choose two.)

A. malware

B. viruses

C. social engineering

D. phishing

E. pop-ups

Correct Answer: AD

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