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Cisco Security Architecture for Account Managers

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QUESTION 1

How can partners leverage Cisco\\'s award-winning resources and support to help customers?

A. Access support, services, and resources whenever needed.

B. Be the first to receive new innovations.

C. Take advantage of incentives programs.

D. Earn higher margins on each deal sold.

Correct Answer: B

QUESTION 2

For what does ACI provide a single point of support?

A. automation

B. management

C. orchestration

D. visibility

Correct Answer: A

QUESTION 3

What are two ways that Cisco helps customers balance protection and accessibility? (Choose two)

A. Leverage integrated tools and dynamic context to enforce policies

B. Reinforce device infrastructure with an extensive security portfolio

C. Provide vital training to ensure a skilled workforce.

D. Analyze user and device vulnerability.

E. Manage risk more effectively across the environment.

Correct Answer: AC

QUESTION 4

Which are two reasons perimeter-based network security is no longer sufficient? (Choose two)

A. more vulnerabilities

B. more IT professionals

C. more networks

D. more devices

E. more users

Correct Answer: AD

QUESTION 5

Which statement embodies trust-centric security?

A. Verify before granting access via MDM software

B. Prevent attacks via an intelligence-based policy, then detect, investigate, and remediate

C. Protect users from attacks by enabling strict security policies.

D. Verify before granting access via identity-based policies for users, devices, apps. and locations

Correct Answer: D

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