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QUESTION 1

Which three challenges did the company face in the motorcycle manufacturer case study? (Choose three.)

A. deploy wireless for instant visibility

B. accelerate new product introduction

C. implement flexible manufacturing

D. reduce plant downtime

E. reduce product theft

Correct Answer: ABC

QUESTION 2

Which three benefits were realized as a result of the Cisco Internet of Things solution in the tractor manufacturer case study? (Choose three.)

A. improved production accuracy by 23%

B. integrated, continuous real-time views of manufacturing process

C. reduced cycle-times by 99%

D. reduced cycle-time by 40%

E. reduced overtime that results from efficient replenishment

Correct Answer: BDE

QUESTION 3

What does Cisco Connected Factory Security primarily help customers to do?

A. Make money.

B. Save money.

C. Be safer.

D. Budget money.

Correct Answer: C

QUESTION 4

Which four actions are included in the next steps to talk to customers about Cisco Internet of Things solutions? (Choose four.)

A. Ask for recommendations.

B. Talk to the customer\\'s team.

C. Identify customer project locations and sell to them.

D. Build a business case.

E. Discuss a discovery workshop.

F. Perform a proof of concept.

Correct Answer: ACDF

QUESTION 5

Which four levels of solutions does the Cisco Internet of Things product structure consist of? (Choose four.)

A. sensors

B. deployment support

C. products (such as, plant switching and plant routing)

D. network management (SDN) and Internet of Things security

E. PaaS, JouleX, Connected Operations

F. fog computing (IOx)

Correct Answer: ACDF

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