



820-421^{Q&As}

Applying Cisco Specialized Business Value Analysis

Pass Cisco 820-421 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4lead.com/820-421.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



**QUESTION 1**

Which is the most effective way to assess sales team benefits from an enhanced wireless and security infrastructure?

- A. Ask the sales leader to define the productivity improvement gain they need to gain support for a business case
- B. Interview a random set of users, and ask for their informal estimate of time savings
- C. Analyze work patterns and interactions from the top 15% of users according to network access volume
- D. Follow a structured evaluation plan, to capture data on productivity, effectiveness and improved controls

Correct Answer: D

QUESTION 2

Which action does the command private-vlan association 100,200 take?

- A. configures VLANs 100 and 200 and associates them as a community
- B. associates VLANs 100 and 200 with the primary VLAN
- C. creates two private VLANs with the designation of VLAN 100 and VLAN 200
- D. assigns VLANs 100 and 200 as an association of private VLANs

Correct Answer: B

QUESTION 3

Which option represents a subject expert from a Cisco Channel Partner's ecosystem recommended for you to use as a source of insight?

- A. The customer's lead procurement official
- B. A government regulatory official familiar with the customer
- C. A sales rep for one of the Partner's competitors
- D. An IT architect working at a software company that markets solutions bundled with the Channel Partner's offerings

Correct Answer: D

QUESTION 4

Which is the recommended approach or activity for extending requirements analysis?

- A. Communications planning



- B. Business case development
- C. Five whys technique
- D. Personal elevator pitch

Correct Answer: C

QUESTION 5

When discovering requirements, which behavior is appropriate?

- A. End meetings earlier than planned to show a sense of urgency
- B. Avoid taking notes, since you can always return for a follow up
- C. Answer customer questions with details and numbers, to convince them you know what they need
- D. Actively listen to the customer's comments and effectively take notes

Correct Answer: D

[820-421 PDF Dumps](#)

[820-421 VCE Dumps](#)

[820-421 Exam Questions](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success

100% Money Back Guarantee

365 Days Free Update

Instant Download After Purchase

24x7 Customer Support

Average 99.9% Success Rate

More than 800,000 Satisfied Customers Worldwide

Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.pass4lead.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © pass4lead, All Rights Reserved.